Rents

Median Rents¹

- **ONE BEDROOM**
  - March 2021: $1,010
  - March 2020: $995

- **TWO BEDROOM**
  - March 2021: $1,286
  - March 2020: $1,150

- **THREE BEDROOM**
  - March 2021: $1,500
  - March 2020: $1,425

2% Increase YOY

Income Required to Rent a Home in March 2021

- **ONE BEDROOM**
  - March 2021: $2,525
- **TWO BEDROOM**
  - March 2021: $3,215
- **THREE BEDROOM**
  - March 2021: $3,750

12% Increase YOY

Vacancy Distribution by Building Type²

- **APARTMENT**
  - March 2021: 88%
  - March 2020: 72%

- **SINGLE FAMILY HOME**
  - March 2021: 4%
  - March 2020: 4%

- **OTHER**
  - March 2021: 8%
  - March 2020: 11%

5% Increase YOY

¹ To learn more about HousingLink rent data, [watch this video](#).

² Different than “vacancy rate,” we are saying that OF the vacancy rate (around 3%), xx% of the vacancies are apartments, xx% are single family homes, and xx% are of another building type.

Source: HousingLink’s *Market Rent Data.*
Rental Housing Affordability

Median One Bedroom Rents¹

<table>
<thead>
<tr>
<th></th>
<th>March 2021</th>
<th>March 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>ONE BEDROOM</td>
<td>$1,095</td>
<td>$1,036</td>
</tr>
<tr>
<td>TWO BEDROOM</td>
<td>$1,019</td>
<td>$995</td>
</tr>
<tr>
<td>THREE BEDROOM</td>
<td>$999</td>
<td>$933</td>
</tr>
</tbody>
</table>

¹ Source: HousingLink’s Market Rent Data.

Number of NOAH Rental Vacancies²

<table>
<thead>
<tr>
<th></th>
<th>ONE BEDROOM</th>
<th>TWO BEDROOM</th>
<th>THREE BEDROOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>March 2021</td>
<td>245</td>
<td>180</td>
<td>35</td>
</tr>
<tr>
<td>March 2020</td>
<td>166</td>
<td>88</td>
<td>39</td>
</tr>
</tbody>
</table>

² Ibid. As of the April 2020 report, we re-defined “NOAH” from a set rent range across all rental listings to a standard “affordable to 60% of Area Median Income” benchmark that accommodates changing incomes as well as number of bedrooms and likely utility costs by unit.
Rental Housing Affordability

% of St. Paul Rental Vacancies Affordable by Income Level¹

<table>
<thead>
<tr>
<th>Income Level</th>
<th>March 2021</th>
<th>March 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>30% AMI*</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>50% AMI*</td>
<td>19%</td>
<td>16%</td>
</tr>
<tr>
<td>60% AMI*</td>
<td>58%</td>
<td>57%</td>
</tr>
<tr>
<td>80% AMI*</td>
<td>89%</td>
<td>80%</td>
</tr>
<tr>
<td>100% AMI*</td>
<td>98%</td>
<td>93%</td>
</tr>
</tbody>
</table>

¹ To learn more about how HousingLink calculates affordability by area median income, watch this video.
*AMI (Area Median Income) is $73,500 for an individual and $104,900 for a family of four in the Twin Cities Metro (HUD, 2021).

Source: HousingLink’s Market Rent Data. AMI based on HUD’s Income Limits data, published annually at https://www.huduser.gov. Affordability analysis based on a family paying no more than 30% of income on gross housing costs, accounting for household size, utility costs, and building type.
Subsidized Housing in St. Paul
March 2021 Vacancies Willing to Accept a Section 8 Housing Choice Voucher¹

<table>
<thead>
<tr>
<th></th>
<th>March 2021</th>
<th>March 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Bedroom</td>
<td>25</td>
<td>18</td>
</tr>
<tr>
<td>Two Bedroom</td>
<td>27</td>
<td>20</td>
</tr>
<tr>
<td>Three Bedroom</td>
<td>12</td>
<td>10</td>
</tr>
</tbody>
</table>

13 March 2021 Waiting List Openings² ↑ up from 8 last year.

¹ Source: HousingLink’s Market Rent Data.
² Source: Waiting list openings advertised on HousingLink include Public Housing, Project Based Section 8, Tax Credit, and more.
Rental Housing Stock

Rental Unit Inspections – Q1 2021¹

65,228
Certified units with a grade

-3.5% since 2020

3,736
Units in Class C and D properties

+11.2% since 2020

14,134
Units in 1 and 2 Unit properties

+ 4.0% since 2020

Source: Analysis of City of St. Paul Department of Safety and Inspections Fire Certificate of Occupancy data. Note: The City of St. Paul requires inspections of non-owner-occupied housing units on a regular basis. Class C and Class D properties are those that are least compliant with all state and local safety codes, triggering re-inspection every two years (Class C) or one year (Class D). Reported units only include those which receive a Fire Certificate of Occupancy grade, a practice which is only required for single family homes and duplexes that are not owner-occupied, and for rental properties of three or more units, and excludes units that mix residential with other uses.

Source: As of March 2021 we are obtaining this data from Insider AirBnB, an independent aggregator of AirBnB data at insideairbnb.com.

328
entire home rentals listed²

HousingLink.org
Apartment Sales & Development

Apartment Development as of Q4 2020¹

PROJECTS PROPOSED
- w/Known Affordable Units: 15
- w/no Known Affordable Units: 29

PROJECTS PERMITTED & UNDER CONSTRUCTION
- w/Known Affordable Units: 18
- w/no Known Affordable Units: 34

Presence of affordable units is not always known when information is gathered for this metric and thus it is most accurate to simply refer to projects “w/Known Affordable Units” and projects “w/no Known Affordable Units.”

Average Price-Per-Unit Apartment Sales
Q2 2020 – Q1 2021²

$128,057
Per unit

-21% over previous 12 months

¹ Source: This analysis is based on development monitoring by the Metropolitan Council, and consists of selected proposed, permitted, and under construction place-level residential and nonresidential projects, as opposed to individual units. Data on residential and nonresidential projects are obtained on an on-going basis from daily, weekly, monthly and quarterly publications such as Finance & Commerce, Mpls./St. Paul Business Journal, Pioneer Press, Star Tribune, Twin Cities Business Magazine, and Minneapolis Trends reports, as well as a multitude of other sources such as school district updates, developer websites and television news reports, among others. Complete attribute data for all entries may not be available and for purposes of this report, projects in a withdrawn, on hold, or complete status are not reported.

² Source: This analysis is based on research conducted since 2011 exclusively on projects vetted or written about by Finance & Commerce publication for its Twin Cities Apartment Sales Tracker, available at finance-commerce.com.
Notable Housing Facts

48% of St. Paul renters live in housing that is not affordable to them¹

Affordability is defined as paying no more than 30% of pre-tax household income on gross housing costs (which includes rent and utilities). Those paying more than 30% of their income on housing are considered cost-burdened, a figure that is typically much higher among renters than homeowners.

3.7% of St. Paul Public Schools students experienced homelessness in the past year²

St. Paul Public Schools tracks homeless and highly mobile students lacking a fixed, regular, and adequate nighttime residence (homelessness as defined by the McKinney-Vento Homeless Assistance Act). This includes children who live in shelters and transitional housing; those living in motels, hotels, and weekly-rate residences; those doubled-up with friends or non-immediate family; those living in abandoned buildings, public space, or cars; and those awaiting foster care placement.

Housing Openings with one or more accessible features March 2021³

13 down from 19 last year

¹ Source: Analysis of 2020 1-year American Community Survey data from the US Census. For more discussion of this topic, including figures on “severe cost burden” (those paying more than 50% of their income on housing costs), visit: https://metrocouncil.org/Housing/Planning/Housing-Policy-Plan-Dashboard/Housing-Cost-Burden.aspx

² Source: St. Paul Public Schools, based on 2018-2019 school year. The District believes the most recent figure is likely not currently reflecting the true number of families homeless or at risk for homelessness due to a temporary statewide moratorium on evictions and reduced communication with schools related to transportation needs.

³ Source: Advertised vacancies on HousingLink.org